



## The Value of Gen-i-Sys<sup>®</sup>

Gen-i-Sys<sup>®</sup> applications cost less to create leaving resources available for an enterprise to invest in other applications or business priorities. Gen-i-Sys applications are completed faster, designed by the business analyst and not a programmer, easier to maintain, self-documenting, have longer life cycles, don't need to be approval tested, and are immediately deployed on the Internet/intranet.

The following comparison illustrates the difference between a basic custom programmed application and a Gen-i-Sys defined application.

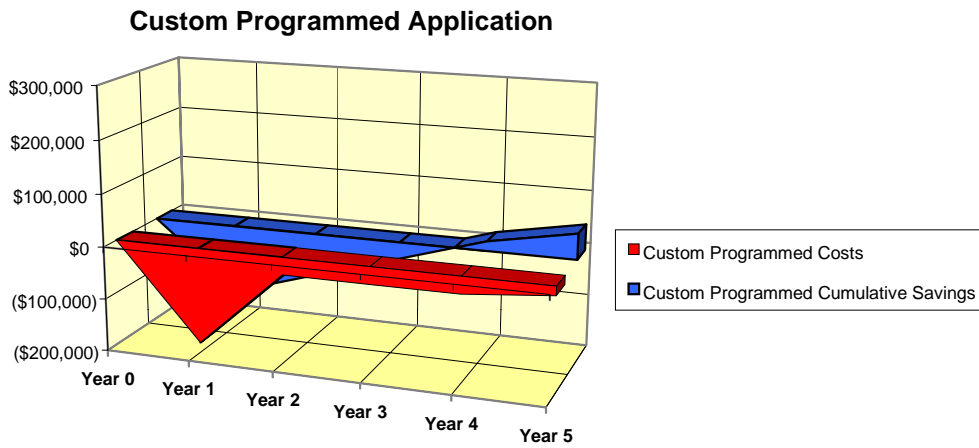
### Application Assumptions:

- Custom programmed application takes 6 months to develop with 1.5 months business analysis, 3 months programming and 1.5 months for testing and deployment
- Annual costs for maintaining an existing application are 20% of initial development costs
- The life span of the application is 50 months
- The company expects to save 15% over the life of the application and accumulated savings pay for the cost of development
- Analyst and programmer time is based on \$125/hour

### Additional Gen-i-Sys assumptions:

- Gen-i-Sys eliminates use of programmers reducing development time by 50% - the application is deployed after only 3 months
- The application life cycle is increased by 20% - a longer life span of 60 months or 5 years
- The same 15% savings are applied over the life of the application. Actual savings should be higher since Gen-i-Sys applications reduce the loss of business information lost in the knowledge transfer from the subject matter (SME) expert to the programmer
- The Gen-i-Sys application is immediately deployed on the web
- Maintenance of the application is lower and any updates don't need programming changes, the SME can incorporate any future application modifications

Chart 1:



Creating the basic custom programmed application takes six months and uses \$163,000 in analyst and programming resources. The application has a useful life of four years and the cumulative savings become positive during the last quarter of year four.

Chart 2:

